



Frederic SkobelSales Manager for CRM



Groupe Calliope is a French leading company specializing in Dynamics 365 Business helping companies migrate and adopt new technologies.

Frederic Skobel belongs to one of our valued partners who is a Sales Manager and Project Director for CRM projects – read about his experiences with mscrm-addons.com.

The benefits of the partnership

"The gains are on several axes: Time-saving, reliability, and better management of the company's activities when it comes to working with solutions by mscrm-addons.com."

The impact on your organization

"We have strongly integrated DocumentsCorePack into our Dynamics 365 system and rely on the e-signature feature DocuSign as well. The automatic generation of documents from templates and Dynamics 365 data as well as the ability to configure Word documents to our requirements are more than appreciated."

How mscrm-addons.com benefits your customers

"A good example is our customer TRYBA who uses DocumentsCorePack throughout its chain starting from creating the quote to the final invoice. Since the installation of DocumentsCorePack by TRYBA, increased productivity and the reduction of time and manual errors were the result."

Key factors when working with third-party providers

"The service is powerful and stable. But above all mscrm-addons.com has developed its solutions rapidly by integrating specific requests for certain large customers. Thanks to mscrm-addons.com we were able to automate our business processes and be more efficient. Nothing is impossible when working with solutions by mscrm-addos.com!"