



mscrm-addons.com
Your company for MS-CRM ADD-ONS!
Official Partner



Michael Hauck
Chief People & Experience Officer

congruentX
PEOPLE | TECHNOLOGY | ALIGNED

congruentX is a different kind of consulting firm. They help companies to align their people and technologies using Data, AI, and a New Approach to consulting.

For more than 15 years, Michael Hauck from congruentX is by our side. Read more about the companies experiences as one of our longest partners.

1 The benefits of the partnership

"15 years ago, as a customer of mscrm-addons.com, I got to know the team and considered them to be "like-minded". They have always had good solutions and the people are awesome. Their mature products have proven themselves over time. Working with mscrm-addons.com is faster/easier than building custom solutions and their excellent support team."

2 The impact on your organization

"I think it is a testament to their products that many of them have been around for more than a decade and are still filling gaps in functionality."

3 How mscrm-addons.com benefits your customers

"I don't know if I can provide a specific example. We have worked with more than a dozen customers over time. The biggest success story is just clients with complex proposals/quotes and how much easier it is for them with mscrm-addons.com products than out of the box."

4 Key factors when working with third-party providers

"Support and Stability are the two biggest key factors for us. Honestly, many ISVs have disappeared over time because Microsoft incorporated „competing“ functionality. The fact that mscrm-addons.com has been around this long is a testament to its people and products. I think the most compelling statement I can make is that in 15+ years I have NEVER had a bad experience with anyone from mscrm-addons.com. They are my bar for ISV relationships."