

NEBRASKALINK

About NebraskaLink

- Started in 2010
- Partnership of seven Nebraska Telecommunications companies
- 32 employees
- Headquartered in Lincoln, Nebraska
- Industry: Telecommunication

NebraskaLink

Nebraska's Broadband Network

Servicing Nebraska and Beyond...

NebraskaLink is a partnership of seven Nebraska Telecommunications firms that work together to provide broadband transport services. The mission of NebraskaLink is to promote economic growth in the public and private sectors by offering competitive pricing, diversified routing, and redundant facilities to local carriers, Internet service providers, and public and private institutions.

The company has constructed a state of the art fiber optic network throughout Nebraska and is continuing to expand its network.

Your Challenge:

- Time-intensive quote creation
- Complex quotes with 20 different values
- Took up to three minutes per quote
- Significant amount of time each day on creation and sending out quotes

Time-intensive document creation

Creating a quote using the inherent Microsoft Dynamics 365 functionality was time-consuming and took up to three minutes per quote. This added up to a significant amount of time spent each day on creating and sending out quotes. The information required for a quote is complex. With the possibility of quoting 20 different values to the customers, the company needed to be able to hide rows that are not populated when not all 20 values are quoted.

Also, NebraskaLink was in a situation where the quote numbers needed to be input manually which increased the risk of data entry errors.

Our Solution:

DocumentsCorePack for Dynamics 365

- Tremendous time-savings
- Simplification of the quote development process
- 20 different quote templates to one
- Data integrity

A lot of challenges – one outstanding solution

On the search for a way to modify quotes easily, without time-intensive manipulation, NebraskaLink met us during Summit 2017 and approached our company to see if we can help them. We presented them an excellent solution:

[DocumentsCorePack](#)

The #1 document automation solution for Microsoft Dynamics 365 – whenever fast and easy document creation and automatic merge of documents based on Dynamics 365 data is needed, [DocumentsCorePack for Dynamics 365](#) is the key!

Statement:

"Our goal of finding a streamlined process for creating and distributing quotes efficiently has been realized thanks to MSCRM-ADDONS.COM. We continue to find excellent uses for the plug-in and hope to continue to improve our processes as the products are enhanced."

Kasey Robinson, Service Assurance Manager



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We are a Microsoft Gold Certified Partner and offer high-quality software solutions and service for the realization of sophisticated IT projects and requirements. In 2004, we started to develop and support a wide range of Add-ons for Microsoft Dynamics 365. Our innovative Add-Ons close gaps existing in the standard Microsoft Dynamics 365 and extend it with useful functionalities. Our products hence allow a more efficient use of Microsoft Dynamics 365 within your company as they enable more fluent and quicker Dynamics 365 processes and a better overview in and handling of the Microsoft Dynamics 365 system.